

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

### Contract # 3022239

Schedule Dates 09/12/17-09/18/17 Advertiser

Ralph Northam for Virginia Governor-D (116676) Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Dome,Liz **Buyer Name** Phone/Fax / CPE 5592

Agency

Sales Office

Billing Type

Regional/Political Candidate Agency BRD

Weekly/Irregular

**Date Entered** 09/11/17 Last Modified 09/11/17

Tiffany Lewis

**Entered By** No

Headline #

CO-OP

Order Type Normal

Package Deal

Commission % 15.00 \$18,386.25

Net Total \$104,188.75

Sales Tax

Washington (WJLA) Rate By Broadcast Month Spots Sep. 2017 126 \$122,575.00 Grand Total: 126 \$122,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/17/17-09/17/17	3	:30	12:05A- Extra Wknd							1	1	\$150.00	\$150.00	Washington (WJLA)		9/11/17
2.0	Normal Line / SPOT	09/12/17-09/14/17	2	:30	12:35A- ABC-Nightline			1	1	1		i	3	\$250.00	\$750.00	Washington (WJLA)		9/11/17
3.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	12:35A- ABC-Nightline		1					1	1	\$250.00	\$250.00	Washington (WJLA)		9/11/17
4.0	Normal Line / SPOT	09/17/17-09/17/17	3	:30	1:05A- Scandal						- ;	1	1	\$75.00	\$75.00	Washington (WJLA)		9/11/17
5.0	Normal Line / SPOT	09/17/17-09/17/17	3	:30	11:30P- 12A (EST)					- 1	- ;	1	1	\$250.00	\$250.00	Washington (WJLA)		9/11/17
6.0	Normal Line / SPOT	09/12/17-09/14/17	2	:30	11:35P- ABC-Jimmy Kimmel			1	1	1	-	1	3	\$450.00	\$1,350.00	Washington (WJLA)		9/11/17
7.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	11:35P- ABC-Jimmy Kimmel		1				- 1	1	1	\$450.00	\$450.00	Washington (WJLA)		9/11/17
8.0	Normal Line / SPOT	09/12/17-09/15/17	2		4:30A- News-Good Morning Washington at 430a			1	1	1	1		4	\$100.00	\$400.00	Washington (WJLA)		9/11/17
9.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	4:30A- News-Good Morning Washington at 430a		1				-	1	1	\$100.00	\$100.00	Washington (WJLA)		9/11/17
10.0	Normal Line / SPOT	09/12/17-09/15/17	2		5A- News-Good Morning Washington at 5a			1	2	1	2	1	6	\$250.00	\$1,500.00	Washington (WJLA)		9/11/17
11.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	5A- News-Good Morning Washington at 5a		1					1	1	\$250.00	\$250.00	Washington (WJLA)		9/11/17

#### **CONFIRMATION CONTRACT** Accepted-Station: Date: Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Date:

Accepted-Agency/Advertiser:



WJLA-TV WASHINGTON, DC

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

#### Contract # 3022239 Schedule Dates 09/12/17-09/18/17

Advertiser Ralph Northam for Virginia Governor-D (116676)

Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA Sales Office

**Buyer Name** Dome,Liz Phone/Fax CPE 5592

Agency

Account Types Regional/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 09/11/17 **Last Modified** 09/11/17

Tiffany Lewis

No

Normal

Order Type Package Deal

Commission % 15.00

Commission \$18,386.25 Net Total \$104,188.75

Sales Tax

Entered By

Headline #

CO-OP

Demo

Washington (WJLA) By Broadcast Month Spots Rate Sep. 2017 126 \$122,575.00 Grand Total: 126 \$122,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	:	SPW	Мо	Tu	We 1	Γh F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	09/12/17-09/15/17	2		6A- News-Good Morning Washington at 6a					1				4	\$900.00	\$3,600.0	0 Washington (WJLA)		9/11/17
13.0	Normal Line / SPOT	09/18/17-09/18/17	2		6A- News-Good Morning Washington at 6a	1		1		-				1	\$900.00	\$900.0	0 Washington (WJLA)		9/11/17
14.0	Normal Line / SPOT	09/12/17-09/15/17	2		7A- ABC-Good Morning America				2	2	2 2			8	\$900.00	\$7,200.0	0 Washington (WJLA)		9/11/17
15.0	Normal Line / SPOT	09/18/17-09/18/17	2		7A- ABC-Good Morning America			2		-				2	\$900.00	\$1,800.0	0 Washington (WJLA)		9/11/17
16.0	Normal Line / SPOT	09/16/17-09/16/17	2		7A- ABC-Good Morning America Saturday							1		1	\$400.00	\$400.0	0 Washington (WJLA)		9/11/17
17.0	Normal Line / SPOT	09/17/17-09/17/17	3		10A- News-Full Measure with Sharyl Attkisson								1	1	\$200.00	\$200.0	0 Washington (WJLA)		9/11/17
18.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	9A- Live with Kelly				1		1 1			3	\$350.00	\$1,050.0	0 Washington (WJLA)		9/11/17
19.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	9A- Live with Kelly			1	- 1					1	\$350.00	\$350.0	0 Washington (WJLA)		9/11/17
20.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	10A- Rachael Ray				1	1	1		1	3	\$300.00	\$900.0	0 Washington (WJLA)		9/11/17
21.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	10A- Rachael Ray			1				<u> </u>		1	\$300.00	\$300.0	0 Washington (WJLA)		9/11/17
22.0	Normal Line / SPOT	09/12/17-09/14/17	2	:30	11A- ABC-The View				1	1	1			3	\$350.00	\$1,050.0	0 Washington (WJLA)		9/11/17
						CON	FIR	MA	lΤ	ON	C	NC	TRA	4CT					
Accepted-A	gency/Advertiser:			Date:	Accep	pted-Station	:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

# Contract # 3022239

Schedule Dates 09/12/17-09/18/17 Advertiser Ralph Northam for Virginia Governor-D (116676)

Agency Buying Time Media (1779) Product POLITICAL CANDIDATE (ns) (1186)

GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) WJLA/GJLA/EJLA Sales Office

**Buyer Name** Dome,Liz Phone/Fax CPE 5592

Brand

Account Types Regional/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 09/11/17 **Last Modified** 09/11/17 Entered By

CO-OP

Demo

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

Tiffany Lewis

No

Normal

15.00

\$18,386.25

\$104,188.75

Spots 126

By Broadcast Month Rate Sep. 2017 \$122,575.00 Grand Total: 126 \$122,575.00

Washington (WJLA)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Su	Spots	Rate	Total	Station	Comments	Entered
23.0	Normal Line / SPOT	09/12/17-09/15/17	2		12P- News-ABC 7 News at Noon						1	1		4 \$300	00 \$1,2	00.00 Washington (WJLA)		9/11/17
24.0	Normal Line / SPOT	09/18/17-09/18/17	2		12P- News-ABC 7 News at Noon		1					1		1 \$300	00 \$3	00.00 Washington (WJLA)		9/11/17
25.0	Normal Line / SPOT	09/12/17-09/14/17	3		12:30P- Who Wants to be a Millionaire			1	1	1		-		\$150	00 \$4	50.00 Washington (WJLA)		9/11/17
26.0	Normal Line / SPOT	09/18/17-09/18/17	3	:30	12:30P- Who Wants to be a Millionaire		1					1		1 \$150	00 \$:	50.00 Washington (WJLA)		9/11/17
27.0	Normal Line / SPOT	09/13/17-09/15/17	2	:30	1P- ABC-The Chew				1	1	1	1		3 \$250	00 \$	50.00 Washington (WJLA)		9/11/17
28.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	1P- ABC-The Chew		1					1		1 \$250	00 \$:	50.00 Washington (WJLA)		9/11/17
29.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	2P- ABC-General Hospital			1	1	1	1	i		4 \$450	00 \$1,8	00.00 Washington (WJLA)		9/11/17
30.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	4P- News-ABC 7 News at 4p			2	1	2	1			6 \$300	00 \$1,8	00.00 Washington (WJLA)		9/11/17
31.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	4P- News-ABC 7 News at 4p		2							2 \$300	00 \$6	00.00 Washington (WJLA)		9/11/17
32.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	5P- News-ABC 7 News at 5p			2	2	2	2	1		\$400	00 \$3,2	00.00 Washington (WJLA)		9/11/17
33.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	5P- News-ABC 7 News at 5p		2					i		2 \$400	00 \$8	00.00 Washington (WJLA)		9/11/17
34.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	6P- News-ABC 7 News at 6p			1	1	1	1	1		4 \$700	00 \$2,8	00.00 Washington (WJLA)		9/11/17
		•			CO	NFI	RM	ΑT	TOI	V C	CON	TR	ACT	-	•		·	•
ccepted-A	gency/Advertiser:			Date:	Accepted-Sta	tion:								Date:	Comments			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

**Buying Time Media** 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

## Contract # 3022239

Schedule Dates 09/12/17-09/18/17 Advertiser

Ralph Northam for Virginia Governor-D (116676) Buying Time Media (1779)

POLITICAL CANDIDATE (ns) (1186) GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5592

Agency

Product

Brand

Account Types Regional/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 09/11/17 Last Modified 09/11/17 Entered By

Tiffany Lewis

No

Demo Order Type

Normal Package Deal

Commission % 15.00

Commission \$18,386.25 Net Total \$104,188.75

Sales Tax

CO-OP

Headline #

By Broadcast Month Spots Rate Sep. 2017 126 \$122,575.00 Grand Total: 126 \$122,575.00

Washington (WJLA)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu '	We Th	h Fr	Sa	Su :	Spots	Rate	Total	Station	Comments	Entered
35.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	6P- News-ABC 7 News at 6p		1			-			1	\$700.00	\$700.00	Washington (WJLA)		9/11/17
36.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	6:27P- 6:30P (EST)			1	1 1	1	1 1		4	\$3,000.00	\$12,000.00	Washington (WJLA)		9/11/17
37.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	6:27P- 6:30P (EST)		1	i	į	i	1 1		1	\$3,000.00	\$3,000.00	Washington (WJLA)		9/11/17
38.0	Normal Line / SPOT	09/17/17-09/17/17	2	:30	6:27P- 6:30P (EST)				- 1			1	1	\$2,000.00	\$2,000.00	Washington (WJLA)		9/11/17
39.0	Normal Line / SPOT	09/17/17-09/17/17	2		6:30P- News-ABC 7 News at 630p Wknd							1	1	\$400.00	\$400.00	Washington (WJLA)		9/11/17
40.0	Normal Line / Access	09/12/17-09/15/17	2	:30	6:57P- 7P (EST)			1	1 1	1			4	\$5,000.00	\$20,000.00	Washington (WJLA)		9/11/17
41.0	Normal Line / Football	09/16/17-09/16/17	3		8P- Sports-ABC College Football Prime				1		1		1	\$2,000.00	\$2,000.00	Washington (WJLA)		9/11/17
42.0	Normal Line / Access	09/12/17-09/15/17	2	:30	7P- Wheel Of Fortune			1	1	1	1 1		3	\$1,800.00	\$5,400.00	Washington (WJLA)		9/11/17
43.0	Normal Line / Access	09/18/17-09/18/17	2	:30	7P- Wheel Of Fortune		1	i	į	i	1 1		1	\$1,800.00	\$1,800.00	Washington (WJLA)		9/11/17
44.0	Normal Line / Access	09/13/17-09/15/17	2	:30	7:30P- Jeopardy				1 1	1			3	\$2,800.00	\$8,400.00	Washington (WJLA)		9/11/17
45.0	Normal Line / Access	09/18/17-09/18/17	2	:30	7:30P- Jeopardy		1		i		1 1		1	\$2,800.00	\$2,800.00	Washington (WJLA)		9/11/17
46.0	Normal Line / Prime Premium	09/14/17-09/14/17	3	1	8P- ABC-Celebrity Family Feud (Thursday)				1				1	\$3,500.00	\$3,500.00	Washington (WJLA)		9/11/17

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:



WJLA-TV WASHINGTON, DC

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

Contract # 3022239

Schedule Dates 09/12/17-09/18/17 Advertiser

Ralph Northam for Virginia Governor-D (116676) Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5592

Agency

Account Types Regional/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 09/11/17 **Last Modified** 09/11/17 Entered By

CO-OP

Demo

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

Tiffany Lewis

No

Normal

15.00

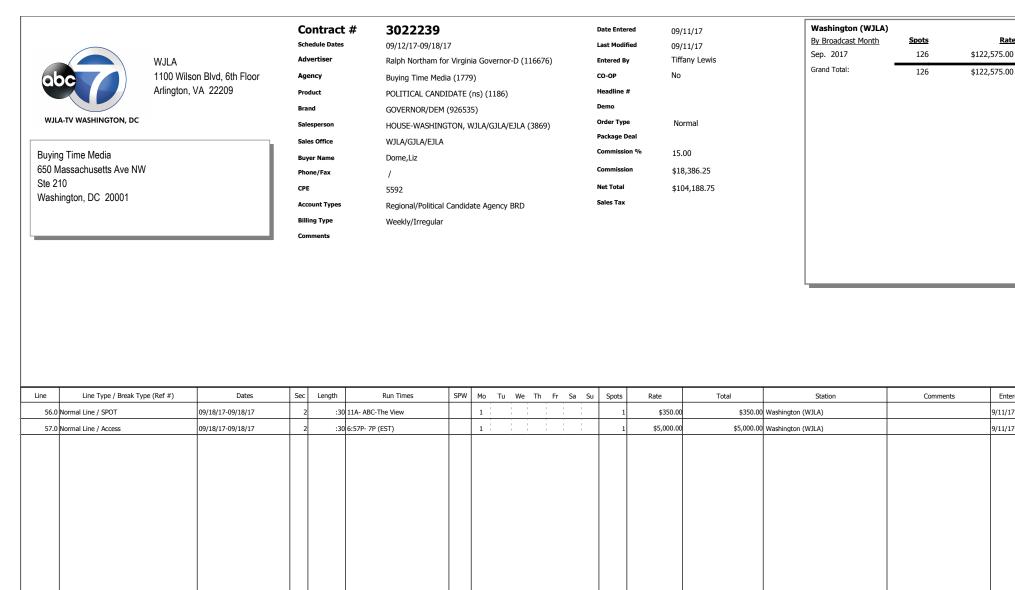
\$18,386.25

\$104,188.75

Washington (WJLA)		
By Broadcast Month	<b>Spots</b>	Rate
Sep. 2017	126	\$122,575.00
Grand Total:	126	\$122,575.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	9	SPW	Мо	Tu \	We Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
47.0	Normal Line / Football	09/16/17-09/16/17	3	:30	8P- Sports-ABC College Football Prime						1	1	1	\$2,000.00	\$2,0	00.00 Washington (WJLA)		9/11/17
48.0	Normal Line / Prime Premium	09/14/17-09/14/17	2	:30	9P- ABC-Truth and Lies (Thursday)				-	1		1	1	\$4,000.00	\$4,0	00.00 Washington (WJLA)		9/11/17
49.0	Normal Line / Prime Premium	09/13/17-09/13/17	3	:30	9:31P- ABC-American Housewife (Wednesday)	)		1		1		1	1	\$3,500.00	\$3,5	00.00 Washington (WJLA)		9/11/17
50.0	Normal Line / Prime	09/13/17-09/13/17	3	:30	10P- ABC-20/20 (Wednesday)			1		1		1	1	\$2,500.00	\$2,5	00.00 Washington (WJLA)		9/11/17
51.0	Normal Line / SPOT	09/12/17-09/15/17	2	:30	11P- News-ABC 7 News 11p	at			1	1 1	1	1	4	\$950.00	\$3,8	00.00 Washington (WJLA)		9/11/17
52.0	Normal Line / SPOT	09/18/17-09/18/17	2	:30	11P- News-ABC 7 News 11p	at		1				1	1	\$950.00	\$9	50.00 Washington (WJLA)		9/11/17
53.0	Normal Line / SPOT	09/17/17-09/17/17	2	:30	11P- News-ABC 7 News 11p	at		1				1	1	\$400.00	\$4	00.00 Washington (WJLA)		9/11/17
54.0	Normal Line / SPOT	09/16/17-09/16/17	2	:30	11:31:56P- News-ABC 7 News at 11p	7		1			1	1	1	\$300.00	\$3	00.00 Washington (WJLA)		9/11/17
55.0	Normal Line / SPOT	09/17/17-09/17/17	2	:30	8A- ABC-Good Morning America Sunday				1			1	1	\$400.00	\$4	00.00 Washington (WJLA)		9/11/17
						CON	FIF	RMA	ATI(	ON (	CON	TR	4CT					
Accepted-A	gency/Advertiser:			Date:	Acce	epted-Station:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



**CONFIRMATION CONTRACT** 

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

Accepted-Agency/Advertiser:

Rate

Entered

9/11/17

9/11/17